TECH DAYS

Simplified Classroom & Collaboration Technology

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Crestron - Who Are We?

- Founded in 1972, Still owned by founding family, HQ in Rockleigh, NJ
- Global Presence, local support. 91 offices and growing. $1.4B projected 2019
- Increased US Commercial Sales force by 50% in Oct 2018.
- Denver Region – CO, NM, UT, ID, WY & MT. Training, Sales, Pre-sales support

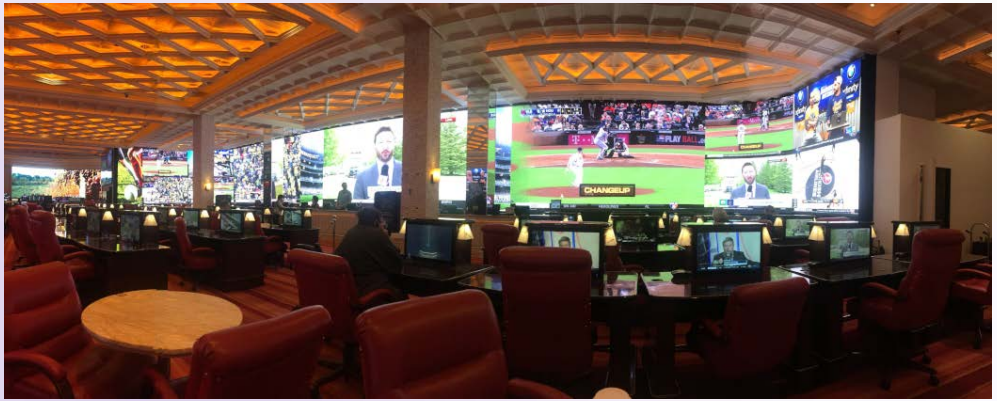
Scaled Approach

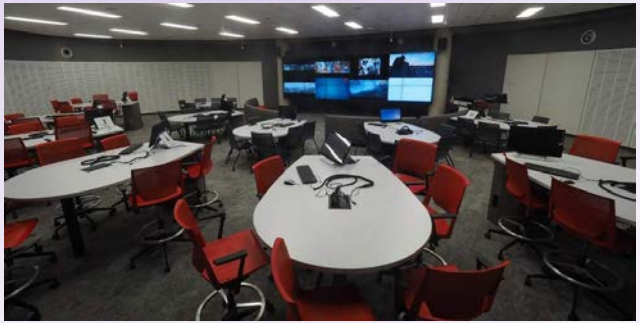
Crestron has been known for large, complex projects.

- Casino Sports Book – Peppermill
- Collaborative Classroom – Utah State
- Executive Boardroom – Western Union

Complex spaces require complex tools

Simple spaces should have simple tools





Simple Room 1

- Wireless Presentation
- Keypad / Controller
- HDMI auto-switch
- Web-based Config
- $1,607 A+
  - Add Display & Install

AirMedia 2.0 – Wireless presentation

- Why provide Wireless Presentation?
  - Frees people to sit or stand anywhere in the room, and easily connect the laptop or mobile regardless of OS
  - No need for wires or dongles! – they get lost
  - Enable collaboration in flex spaces – Cafeterias, Commons spaces, private office, Conference Room, Classroom
- Best in class performance
  - Enterprise security
  - Lowest latency video – can be used to drive a mouse
  - Smooth consistent video
- Manage Remotely
  - Deploy through Azure portal
  - Microsoft IOT Partner of the Year, 2018
  - Pre-configure settings, plug in

On-Screen display

- Meeting information – Outlook
- Room Name
- Custom backgrounds
- Custom logo
- AppSpace Digital Signage
- End User Web-configuration

Keypad / Controller

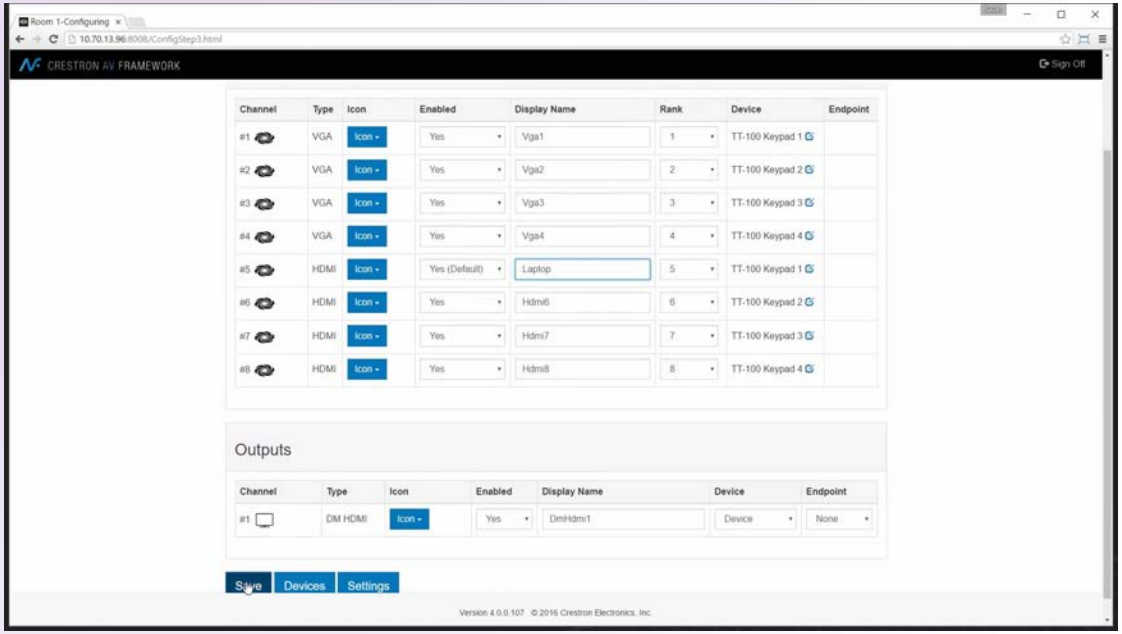
- User interface and control processor in one
- 35% less expensive than our least expensive control processor, and you get a free keypad
- Use in simple rooms or complex rooms, works with ALL Crestron

Web-Based Configuration

Enterprise Security – AD, 802.1x, TLS, SSL, SSH, SFTP

Configure once per room type – Repeat rooms easily

Great solution where a keypad device is used, or non-custom graphics are needed.



Simple Room 2

- Wireless Presentation
  - Provides Digital signage
- Keypad / Controller
- HDMI Extension
  - Laptop on table
- In-Room PC
- $2,239
  - Add Display & Install

BUILD YOUR OWN DM LITE SYSTEM

SELECT ONE PRODUCT EACH FROM THE TRANSMITTER AND RECEIVER LISTS

Transmitters

Receivers

Simple Room 3

- Wireless Presentation
- Keypad / Controller
- White Board Capture
- Web-based Config
- $2,470 A+
  - Add Display & Install

Built-in Crestron software provides a powerful interface that directly connects to:

Exchange

Office 365

G Suite

TECH DAYS

Upgrade Program!

Trade in your old scheduling panel, or tablet.

$550 for 7” – Normally $813

$650 for 10” – Normally $1000

UNM Standard System

Very Flexible and Scalable because of the Touch Screen.

- Add Distance – UI
- Arms Race

Crestron Education Partners

- 5 year warranty
- 5 year advanced replacement – DMPS
- Free Tech Support
- Free Training
- A+ points – 10% of purchase
  - Use for Travel
- Dedicated support contact – 17 people

Thank You

Questions?