

Simplified Classroom & Collaboration Technology

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Crestron - Who Are We?

- Founded in 1972, Still owned by founding family, HQ in Rockleigh, NJ
- Global Presence, local support. 91 offices and growing. \$1.4B projected 2019
- Increased US Commercial Sales force by 50% in Oct 2018.
- Denver Region – CO, NM, UT, ID, WY & MT. Training, Sales, Pre-sales support

Scaled Approach

Crestron has been known for large, complex projects.

- Casino Sports Book – Peppermill
- Collaborative Classroom – Utah State
- Executive Boardroom – Western Union

Complex spaces require complex tools
Simple spaces should have simple tools



Simple Room 1

- Wireless Presentation
- Keypad / Controller
- HDMI auto-switch
- Web-based Config
- \$1,607 A+
 - Add Display & Install

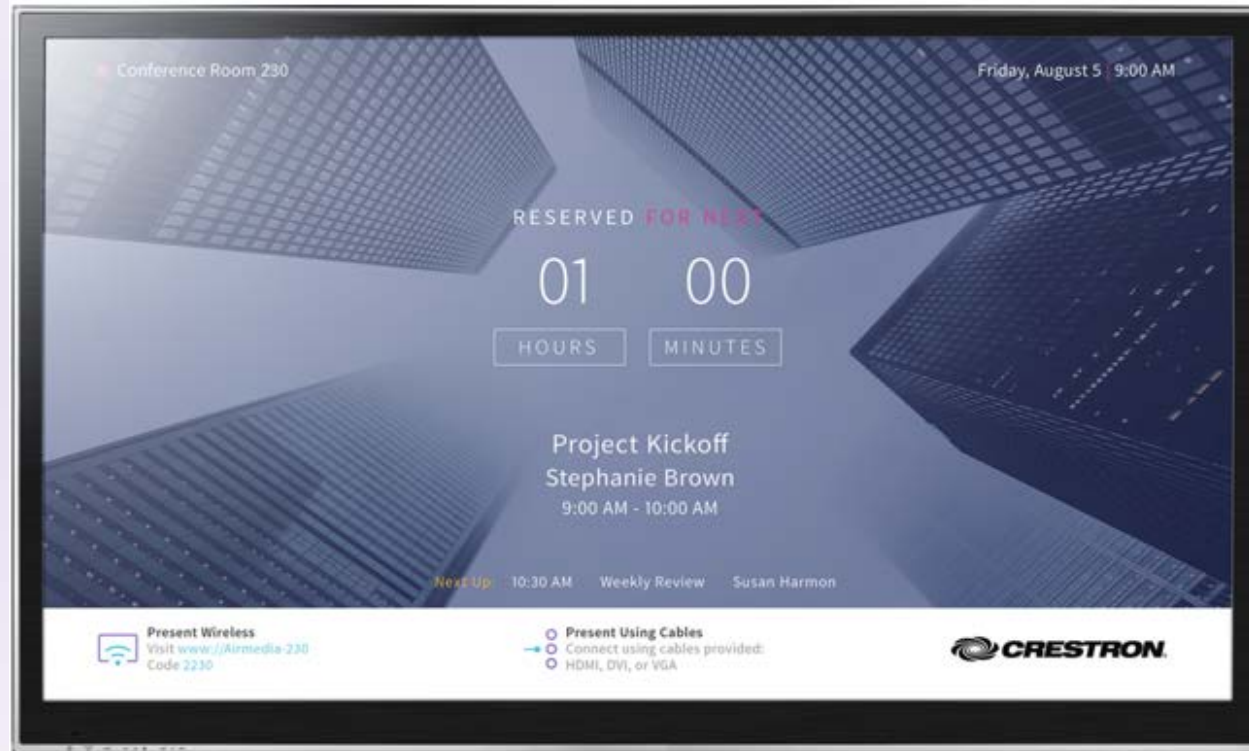


AirMedia 2.0 – Wireless presentation

- **Why provide Wireless Presentation?**
 - Frees people to sit or stand anywhere in the room, and easily connect the laptop or mobile regardless of OS
 - No need for wires or dongles! – they get lost
 - Enable collaboration in flex spaces – Cafeterias, Commons spaces, private office, Conference Room, Classroom
- **Best in class performance**
 - Enterprise security
 - Lowest latency video – can be used to drive a mouse
 - Smooth consistent video
- **Manage Remotely**
 - Deploy through Azure portal
 - Microsoft IOT Partner of the Year, 2018
 - Pre-configure settings, plug in

On-Screen display

- Meeting information – Outlook
- Room Name
- Custom backgrounds
- Custom logo
- AppSpace Digital Signage
- End User Web-configuration



Keypad / Controller

- User interface and control processor in one
- 35% less expensive than our least expensive control processor, and you get a free keypad
- Use in simple rooms or complex rooms, works with ALL Crestron



Web-Based Configuration

Enterprise Security – AD, 802.1x, TLS,
SSL, SSH, SFTP

Configure once per room type –
Repeat rooms easily

Great solution where a keypad device
is used, or non-custom graphics are
needed.

The screenshot displays the 'Room 1-Configuring' web interface for the Crestron AV Framework. The browser address bar shows '10.70.13.96:8008/ConfigStep3.html'. The interface is titled 'CRESTRON AV FRAMEWORK' and includes a 'Sign Off' button.

The main configuration area contains a table with the following data:

Channel	Type	Icon	Enabled	Display Name	Rank	Device	Endpoint
#1	VGA	Icon -	Yes	Vga1	1	TT-100 Keypad 1	
#2	VGA	Icon -	Yes	Vga2	2	TT-100 Keypad 2	
#3	VGA	Icon -	Yes	Vga3	3	TT-100 Keypad 3	
#4	VGA	Icon -	Yes	Vga4	4	TT-100 Keypad 4	
#5	HDMI	Icon -	Yes (Default)	Laptop	5	TT-100 Keypad 1	
#6	HDMI	Icon -	Yes	Hdm6	6	TT-100 Keypad 2	
#7	HDMI	Icon -	Yes	Hdm7	7	TT-100 Keypad 3	
#8	HDMI	Icon -	Yes	Hdm8	8	TT-100 Keypad 4	

Below the table is an 'Outputs' section with a smaller table:

Channel	Type	Icon	Enabled	Display Name	Device	Endpoint
#1	DM HDMI	Icon -	Yes	DmHdm1	Device	None

At the bottom of the interface, there are navigation buttons for 'Save', 'Devices', and 'Settings'. The footer text reads 'Version 4.0.0.107 © 2016 Crestron Electronics, Inc.'.

Simple Room 2

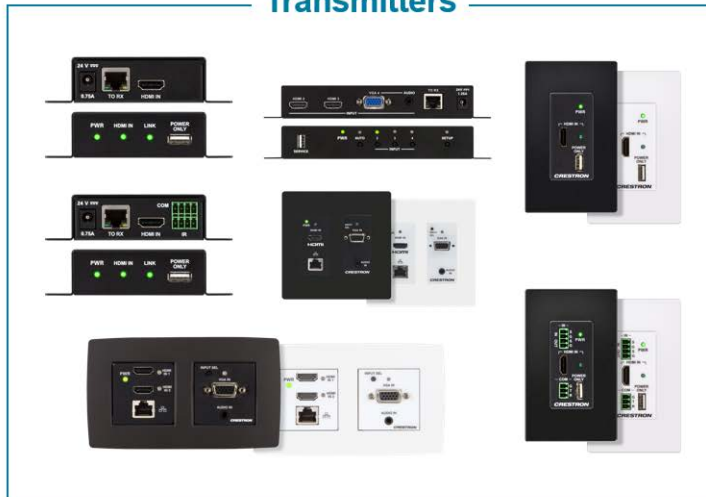
- Wireless Presentation
 - Provides Digital signage
- Keypad / Controller
- HDMI Extension
 - Laptop on table
- In-Room PC
- \$2,239
 - Add Display & Install



BUILD YOUR OWN DM LITE SYSTEM

SELECT ONE PRODUCT EACH FROM THE TRANSMITTER AND RECEIVER LISTS

Transmitters



Receivers



Simple Room 3

- Wireless Presentation
- Keypad / Controller
- White Board Capture
- Web-based Config
- \$2,470 A+
 - Add Display & Install





Built-in Crestron software provides a powerful interface that directly connects to:





APPSPACE



EMS



Robin



team



Upgrade Program!

Trade in your old scheduling panel, or tablet.

\$550 for 7" – Normally \$813

\$650 for 10" – Normally \$1000



UNM Standard System

Very Flexible and Scalable
because of the Touch
Screen.

- Add Distance – UI
- Arms Race



Crestron Education Partners

- 5 year warranty
- 5 year advanced replacement – DMPS
- Free Tech Support
- Free Training
- A+ points – 10% of purchase
 - Use for Travel
- Dedicated support contact – 17 people

Thank You

Questions?